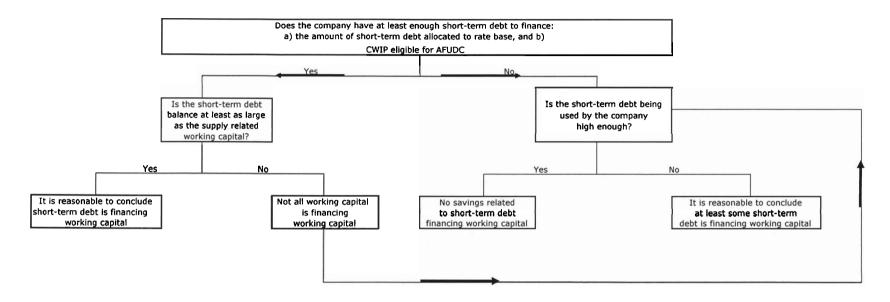
## Supply Related Working Capital Cost Rate Decision Tree



Energy North							
Line (\$00	i0s) Mar-	07	Jun-07	Sep-07	E	ec-07	Source
1 Total Actual ST-Debt		,610	\$34,746	\$37,270			Response to Request No.: Staff 1
2 Usage of ST-Debt							
a. Total Estimated Rate base							Response to Request No.: Staff 1
1. Capitalization	\$246		\$246,910	\$246,910		246,910	
2. All CWIP	\$ 8	,872		\$ 8,922		8,410	Response to Request No.: Staff :
3. Supply Related Working Capital	\$	(3)		\$ 29		119	-
Total Estimated Rate Base (Capitalization - All CWIP - Supply Related Working Capital)	\$238		\$238,065	\$237,959			Line 2a1 - Line 2a2 - Line 2a3
4. Percentage of ST-Debt in The Capital Structure		3.7%					Response to Request No.: Staff
Estimated ST-Debt Accounted For In Rate Base	\$ 9	,136	\$ 9,136	\$ 9,136	\$	9,136	Line 2a1 X Line 2a4
b. CWIP Earning AFUDC	\$ 1	,313	\$ 2,743	\$ 4,862	\$	6,663	Response to Request No.: Staff
Total ST-Debt Already Accounted For In Rate Making Process	\$ 10,	449	\$ 11,879	\$ 13,998	\$	15,799	Line 2a + Line 2b
3 St-Debt Balance As Yet Unaccounted For In The Rate Making Process	\$ 25	,161	\$ 22,867	\$ 23,272	\$	43,463	Line 1 - Line 2
4 Supply Related Working Capital*	\$	(3)	<b>\$</b> 22	\$ 29	\$	119	Response to Request No.: Staff
5 ST-Debt Remaining After Covering: Rate Base, CWIP Earning AFUDC and Supply Related Working Capita	al \$ 25,	164	\$ 22,845	\$ 23,243	\$	43.344	Line 3 - Line 4

\* Average Balance For The Month

Jun-07 5 \$73,800 5 \$1,071,154 6 \$ 69,774	\$1,086,527	\$1,118,352	Source Response to Request No.: Staff 1-8 Response to Request No.: Staff 1-7 Response to Request No.: Staff 1-10
5 \$1,071,154	\$1,086,527	\$1,118,352	Response to Request No.: Staff 1-7
5 \$ 69,774	\$ 101,198	\$ 116,077	Response to Request No.: Staff 1-10
¢ -	< -		
		<u>\$ -</u>	
\$1,001,380			Line 2a1 - Line 2a2 - Line 2a3
<u>% 1.2%</u> 5 <b>\$ 12,64</b> 0			6 Response to Request No.: Staff 1-7 Line 2a1 X Line 2a4
• • • • • • • • • •	* 12,021	•	
\$ 59,030	\$ 85,277	\$ 96,954	Response to Request No.: Staff 1-10
5 \$ 71,670	\$ 98,098	\$ 110,151	Line 2a + Line 2b
5) <b>\$</b> 2,130	\$ (98,098)	\$ (88,251)	) Line 1 - Line 2
<b>\$</b> -	s -	\$-	Response to Request No.: Staff 1-2
	\$ (98,098)	\$ (88,251)	) Line 3 - Line 4
	•	• •	• • •

Granite State Doing Business As		nal_Gri	d					
(\$0(		Mar-07	Jun	07	Sep-07		Dec-07	Source
1 Total Actual ST-Debt		\$0		\$0	\$(	0	\$0	Response to Request No.: Staff 1-
2 Usage of ST-Debt								
a. Total Estimated Rate base								Response to Request No.: Staff 1-
1. Capitalization		\$90,889	\$90	,753	\$92,265	5	\$92,892	
2. All CWIP	\$	-	\$	-	\$ -	1	<b>\$</b> -	Response to Request No.: Staff 1
3. Supply Related Working Capital	_\$	(19)		(25)	\$ (20		<b>\$</b> (23)	
Total Estimated Rate Base (Capitalization - All CWIP - Supply Related Working Capital)		\$90,908		,778	\$92,285			Line 2a1 - Line 2a2 - Line 2a3
4. Percentage of ST-Debt in The Capital Structure		0.0%		0.0%	0.0	%	0.0%	Response to Request No.: Staff 1
Estimated ST-Debt Accounted For In Rate Base	\$	•	\$	-	\$-	\$	5 -	Line 2a1 X Line 2a4
b. CWIP Earning AFUDC	\$	-	\$	-	\$ -	\$	<b>;</b> -	Response to Request No.: Staff 1
Total ST-Debt Already Accounted For In Rate Making Process	\$	-	\$	-	\$ -	\$	\$ -	Line 2a + Line 2b
3 St-Debt Balance As Yet Unaccounted For In The Rate Making Process	\$	•	\$	-	\$ -	\$	ş -	Line 1 - Line 2
4 Supply Related Working Capital	\$	(19)	\$	(25)	\$ (20	0)\$	\$ (23)	Response to Request No.: Staff 1
5 ST-Debt Remaining After Covering: Rate Base, CWIP Earning AFUDC and Supply Related Working Capit	ai \$	19	\$	25	\$ 20	) (	\$ 23	Line 3 - Line 4

(\$00)								
		Mar-07	Jun-		Sep-07		ec-07	Source
1 Total Actual ST-Debt		\$26,842	\$9	638	\$26,037	:	\$31,058	Response to Request No.: Staff 1-8
2 Usage of ST-Debt								
a. Total Estimated Rate base								Response to Request No.: Staff 1-7
1. Capitalization		\$168,820	\$167	507	\$164,502	\$	164,892	
2. All CWIP	\$	2,715	\$ 3,	723	\$ 3,424	\$		Response to Request No.: Staff 1-1
3. Supply Related Working Capital	\$	12	\$	3	\$ 3	\$	13	
Total Estimated Rate Base (Capitalization - All CWIP - Supply Related Working Capital)		\$166,093	\$163		\$161,075			Line 2a1 - Line 2a2 - Line 2a3
4. Percentage of ST-Debt in The Capital Structure		0.0%		).0%	0.0%			Response to Request No.: Staff 1-7
Estimated ST-Debt Accounted For In Rate Base	\$	-	\$	-	\$-	\$	-	Line 2a1 X Line 2a4
b. CWIP Earning AFUDC	\$	1,569	\$ 2	735	\$ 2,262	\$	2,336	Response to Request No.: Staff 1-1
Total ST-Debt Already Accounted For In Rate Making Process	\$	1,569	\$ 2,	735	\$ 2,262	\$	2,336	Line 2a + Line 2b
3 St-Debt Balance As Yet Unaccounted For In The Rate Making Process	\$	25,273	\$6,	903	\$ 23,775	\$	28,722	Line 1 - Line 2
4 Supply Related Working Capital	\$	12	\$	3	\$3	\$	13	Response to Request No.: Staff 1-2
5 ST-Debt Remaining After Covering: Rate Base, CWIP Earning AFUDC and Supply Related Working Cap	ital \$	25,261	\$ 6,9	00	\$ 23,772	\$ 3	28,709	Line 3 - Line 4

Unitil Energy Systems								
	000s)					_		
Line 1 Total Actual ST-Debt		Mar-07 \$12,102	Jun-07 \$5,876	Sep-07 \$9,187	Dec-07 \$10,188	Source Response to Request No.: Staff 1-8		
2 Usage of ST-Debt								
a. Total Estimated Rate base						Response to Request No.: Staff 1-2		
1. Capitalization	\$	118,805	\$122,773	\$126,623	\$127,575			
2. All CWIP	\$	8,425	\$ 9,169			Response to Request No.: Staff 1-1		
3. Supply Related Working Capital	\$	171						
Total Estimated Rate Base (Capitalization - All CWIP - Supply Related Working Capital)	\$	110,209	\$113,454	\$115,981	\$119,019	Line 2a1 - Line 2a2 - Line 2a3		
4. Percentage of ST-Debt in The Capital Structure		1.8%	1.8%	1.8%	1.89	6 Response to Request No.: Staff 1-7		
Estimated ST-Debt Accounted For In Rate Base	\$	2,138	\$ 2,210	\$ 2,279	\$ 2,296	Line 2a1 X Line 2a4		
b. CWIP Earning AFUDC	\$	6,901	\$ 9,948	\$ 10,500	\$ 9,846	Response to Request No.: Staff 1-1		
Total ST-Debt Already Accounted For In Rate Making Process	\$	9,039				Line 2a + Line 2b		
3 St-Debt Balance As Yet Unaccounted For In The Rate Making Process	\$	3,063	\$ (6,282)	\$ (3,592	\$ (1,954	) Line 1 - Line 2		
4 Supply Related Working Capital	\$	171	\$ 150	\$ 138	\$ 163	Response to Request No.: Staff 1-2		
5 ST-Debt Remaining After Covering: Rate Base, CWIP Earning AFUDC and Supply Related Working Capital	\$	2,892	\$ (6,432)	\$ (3,730)	\$ (2,117	) Line 3 - Line 4		
6 Amount of Short-Term Debt Needed to Cover CWIP Earnings AFUDC and Short-Term Debt Accounted for in Rate Ba and Supply Related Working Capital	se	\$9,210	\$12,308	\$12,917	\$12,305	Line 2 + Line 4		